

**EARN
UP TO 6
CE HOURS!***



The Washington State Chapter of CCIM

Presents

2018 Speaker Series Luncheons

Helping Investment Property Brokers Save Time and Make More Money

Incoming CCIM-WA President, Derek Doke, CCIM and the Board of Directors are pleased to present a schedule of 2018 Speaker Series Luncheon topics focused on "Helping Investment Property Brokers Save Time and Make More Money".

Luncheon attendees will have the opportunity to submit questions to the panelists prior to each luncheon so they are prepared to address the important issues shared by the audience.

Mark your calendars NOW and **SAVE THE DATES** to ensure you register for each luncheon so that you will "Save Time and Make More Money" in 2018.

NOTE: All luncheons take place on the second Wednesday of each month from 11:30am to 1pm at the Seattle Yacht Club (unless otherwise noted).

***CCIM-WA LUNCHEONS CE CREDIT DEAL: PURCHASE A SIX-LUNCHEON PACKAGE FOR \$290 (MUST ATTEND 3 LUNCHEONS TO RECEIVE MINIMUM 3 CE HOURS). CALL 425.820.3348 TODAY!**

Check the EVENTS calendar monthly at ccimwa.com/events to register for each luncheon.

January 10, 2018

Topic: Income Tax Update and Strategies for CRE Brokers and CRE Owners
Speaker: Tax Professional with CliftonLarsonAllen

February 7, 2018

Topic: The Future of the CRE Brokerage and Brokers
Speaker: Panel discussion (three CRE brokerage owners)

March 14, 2018

Topic: How to Acquire CRE as a Broker
Speaker: Panel discussion (three CRE brokers who own CRE)

April 11, 2018

Topic: Raising Capital and Attracting Equity Partners
Speaker: Panel discussion (three CRE brokers who syndicate)

May 9, 2018

CBA Education Forum

June 13, 2018

Topic: Annual CBA/CCIM Golf Event

September 12, 2018

Topic: How Efficient CRE Brokers Make Money
Speaker: Panel discussion (three CRE Brokers)

October 10, 2018

Topic: Asset Class Update (office, retail, industrial, multifamily)
Speaker: Panel discussion (three top CRE Brokers in each asset class)

November 14, 2018

Topic: 4-CE Conference: 2018 Review and Where to Make Money in 2019
Speaker: Panel discussion (three CRE Brokers) and Real Estate Economist
Location: TBD (11:30am to 5pm; lunch and happy hour included).

December 12, 2018

TBD (Details to follow)